BAY POINT MARINA
RESTAURANT & CLUB

# REFER A FRIEND. YOU BOTH SAVE!

Introduce a new annual boater to Bay Point Marina and you both come out ahead.

## YOU EARN

**up to $300**

in dockage credit when you introduce a new annual boater

| REFERRED BOAT LENGTH → | YOUR CREDIT |
|---|---|
| 24–27 ft | $200 |
| 28–32 ft | $250 |
| 33–35 ft | $300 |

## YOUR FRIEND SAVES

**10% OFF**

base monthly dockage for the first 12 months of a qualifying annual slip agreement

The discount begins once current vessel registration and compliant insurance are approved, and continues while the account stays in good standing.

## THREE SIMPLE STEPS

**1**

Tell your friend about Bay Point Marina and have them give the office your name and slip number before signing.

**2**

Your friend signs a 12-month agreement and, once registration and insurance are approved, receives the 10% first-year discount.

**3**

After 90 days of paid dockage, you receive your referral credit once BOTH accounts are verified in good standing.

**LIMITED-TIME OFFER** **November 1, 2026 – March 31, 2027**

Subject to eligible slip availability; the promotion may end earlier. New customers must sign by the program end date. Qualifying referral credits may be issued afterward.

## READY TO REFER?

Contact the Bay Point Marina office and have your friend mention your name and slip number.

Phone: **(757) 822-6001**
Email: **info@baypointmarinanorfolk.com**

Important terms: Referring and referred customers must both be active, in good standing, with no past-due balances or unpaid charges when the credit is issued; otherwise it is withheld until both are current. Credit applies to dockage only, has no cash value, is not transferable, and expires 12 months after issuance. One referrer per new account; no self- or same-household referrals; maximum five rewarded referrals per slipholder per calendar year. A new customer has had no Bay Point Marina slip agreement in the preceding 24 months. Rewards apply to referred boats 24–35 ft; other sizes and slip assignment require marina approval. The 10% discount applies to base monthly dockage only (not electricity, utilities, deposits, taxes or fees) and requires approved registration and insurance and on-time payment. Not combinable with other discounts except the advertised 10% new-boater promotion.